

YOUR INVITATION TO

Save **BIG**

AdvantageTrust is a division of HealthTrust Purchasing Group, the leading healthcare group purchasing organization. With an annual purchasing volume by its members of over \$18 billion, HealthTrust is the only GPO with a truly committed model, characterized by member-driven decision making, compliant purchasing and a national portfolio of unparalleled value.

As one of its divisions, AdvantageTrust is able to offer its members—physician offices and clinics, health and well-being agencies, and long-term care and home health facilities—the unique advantage of HealthTrust’s purchasing power. The result?

Smaller facilities have access to the vast portfolio of HealthTrust contracts at industry-best prices.

Our Commitment

Unparalleled Savings

On average, AdvantageTrust members save between eight and 10 percent on supplies and services—with many members saving as much as 20 percent. That’s possible because HealthTrust has a unique business model, with a patients-first mission at its foundation. Led by experienced clinical leaders and member advisory boards, rigorous product vetting and approval processes are conducted.

This industry-differentiating process drives all procurement activities and decisions, ensuring that member requirements are addressed and that there will be a strong commitment to on-contract purchasing. Because of this committed model, a contract with HealthTrust can move vendor market share. The reward for AdvantageTrust members is an industry-leading, sustainable price advantage that no other GPO can duplicate.



The Benefits of Membership

- The most aggressive savings in the healthcare industry
- A customized, extensive contract portfolio with market-leading suppliers
- Industry-based, dedicated member services representatives and account managers, working exclusively with AdvantageTrust members
- Quick and easy access to the members-only contract information portal
- Ongoing member communications with information on new savings opportunities, recalls and other relevant product information and supply chain initiatives



ADVANTAGE TRUST
HEALTHTRUST PURCHASING GROUP

| Purchasing Power Made Easy |

Ready to start saving?

Contact us at 866.841.2992
or [memberservices@
advantagetrustpg.com](mailto:memberservices@advantagetrustpg.com)

Home Health Care

AdvantageTrust is dedicated to helping home health care providers create a continuum of high quality care for the patient who is able to recover at home with family or friends. We support this cause by helping control rising costs, maintaining a portfolio of high quality contracted items, and by delivering specialized customer service for these providers. In addition to offering these services to traditional home health agencies, our members also include infusion companies, DME, HME and specialty health and well-being agencies.

We Put Patients First

AdvantageTrust utilizes nine advisory boards comprised of leading, actively licensed clinicians to test and recommend products and services. As a result, our decisions to contract with industry-leading suppliers are based on best products and best practices, not the lowest price.

Extensive Contract Portfolio

AdvantageTrust is committed to providing home health members with high-quality products designed to meet their specific needs, and we deliver them at industry-best prices. AdvantageTrust offers:

- Distribution services
(Including patient home delivery)
- Cellular phones and service
- Human resource services
- IT equipment and service
- IV supplies
- Laboratory items
- Medical/surgical supplies
- Offices supplies and business products

We've developed medical supply distribution agreements that provide the greatest value to our members by controlling the cost of manufactured goods and the distributor markup. In addition, our suppliers specialize in servicing members in the home health segment.

Convenient Member Enrollment

Becoming an AdvantageTrust member is simple. Visit www.advantagetrustpg.com to complete and submit a Facility Information Form. Enrollment documents will then be sent to you electronically for completion.



ADVANTAGETRUST
HEALTHTRUST PURCHASING GROUP

| **Purchasing Power Made Easy** |



"I am amazed at the hundreds of companies partnering with AdvantageTrust. We've been very pleased with the discounted pricing we've been able to obtain."

Chelley Emmons, Patricia Roy D.O. PC



Ready to start saving?

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