

YOUR INVITATION TO

# Save **BIG**

**AdvantageTrust** is a division of HealthTrust Purchasing Group (HealthTrust), the leading healthcare group purchasing organization. With an annual purchasing volume by its members of over \$18 billion, HealthTrust is the only GPO with a truly committed model, characterized by member-driven decision making, compliant purchasing and a national portfolio of unparalleled value.

As one of its divisions, AdvantageTrust is able to offer its members—physicians' offices and clinics, health and well-being agencies, and long-term care and home health facilities—the unique advantage of HealthTrust's purchasing power. The result?...

**Smaller facilities have access to the vast portfolio of HealthTrust contracts at industry-best prices.**

## **Our Commitment**

### **Unparalleled Savings**

On average, AdvantageTrust members save between eight and 10 percent on supplies and services—with many members saving as much as 20 percent. That's possible because HealthTrust has a unique business model, with a patients-first mission at its foundation. Led by experienced clinical leaders and member advisory boards, rigorous product vetting and approval processes are conducted.

This industry- differentiating process drives all procurement activities and decisions, ensuring that member requirements are addressed and that there will be a strong commitment to on-contract purchasing. Because of this committed model, a contract with HealthTrust can move vendor market share. And, the 'reward' for its members and AdvantageTrust members is an industry-leading, sustainable price advantage that no other GPO can duplicate.



## **The Benefits of Membership**

- **The most aggressive savings in the healthcare industry**
- **A customized, extensive contract portfolio with market-leading suppliers**
- **Industry- based, dedicated member services representatives and account managers, working exclusively with AdvantageTrust members**
- **Quick and easy access to the 'members only' contract information portal**
- **Ongoing member communications with information on new savings opportunities, recalls and other relevant product information and supply chain initiatives**



## **Ready to start saving?**

Contact us at 866.841.2992  
or [memberservices@  
advantagetrustpg.com](mailto:memberservices@advantagetrustpg.com)



**ADVANTAGE TRUST**  
HEALTHTRUST PURCHASING GROUP

| **Purchasing Power Made Easy** |

# Physician Offices & Clinics

## You Stay Focused on Delivering Quality Patient Care

We understand that the primary goal for physicians and clinics to provide excellent patient care, yet managing your business office has to be front-of-mind each day for some of your team. Let AdvantageTrust help you streamline your business functions with aggressive savings on patient supplies and services, easy ordering and a team dedicated to providing you with superior customer service and assistance.

## Extensive Contract Portfolio

Through contracts that offer industry-best pricing and a team that provides superior customer support, AdvantageTrust delivers supply chain expertise and unparalleled savings opportunities for its members.

- Pharmaceuticals
- Medical/surgical supplies
- IV supplies and laboratory items
- Exam room and other capital equipment
- Human Resource services/benefits
- Offices supplies and business products
- IT and telecommunications
- Mail solutions
- Environmental services
- Distribution service

## Convenient Member Enrollment

Becoming an AdvantageTrust member is simple. Visit [www.advantagetrustpg.com](http://www.advantagetrustpg.com) to complete and submit a 'Facility Information' form. Enrollment documents will be sent to you electronically for completion.



***"AdvantageTrust has provided our physician network with savings and expansion of choices in resources we would not have been able to achieve as a single practice."***

— Carrie Uthe,  
Lakeshore Health Network



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